# **EnCana Corporation**

**Supplemental Information For the Period Ended March 31, 2003** 

# **Supplemental Financial Information** (unaudited)

For the three months ended March 31, 2003

#### **FINANCIAL STATISTICS**

|   | 2003        | 2002        |             |             |
|---|-------------|-------------|-------------|-------------|
| (C\$ millions, except per share amounts)                  | Q1          | Q4          | Q3          | Q2          |
|   |             |             |             |             |
| Cash Flow   | 1,852       | 1,472       | 1,022       | 938         |
| Per share - Basic   | 3.86        | 3.08        | 2.14        | 2.03        |
| - Diluted   | 3.80        | 3.03        | 2.12        | 2.00        |
| Net Earnings  | 1,246       | 429         | 204         | 458         |
| Per share - Basic   | 2.61        | 0.90        | 0.43        | 0.99        |
| - Diluted   | 2.57        | 0.88        | 0.42        | 0.97        |
| Net Earnings from Continuing Operations Per share - Basic | 983<br>2.06 | 416<br>0.87 | 184<br>0.38 | 494<br>1.07 |
| - Diluted   | 2.03        | 0.86        | 0.38        | 1.05        |
| Earnings from Continuing Operations, excluding foreign    |             |             |             |             |
| exchange translation of U.S. dollar debt (after tax) *    | 790         | 406         | 329         | 331         |
| Per share - Diluted                                       | 1.63        | 0.84        | 0.68        | 0.70        |

|   | 2003  |       | 2002  |       |
|---|-------|-------|-------|-------|
| Shares  | Q1    | Q4    | Q3    | Q2    |
| Common Shares Outstanding(millions)             |       |       |       |       |
| Average   | 479.9 | 477.9 | 476.8 | 461.1 |
| Average Diluted                                 | 486.9 | 485.2 | 482.2 | 470.0 |
| Price range (\$ per share)                      |       |       |       |       |
| TSE - C\$                                       |       |       |       |       |
| High  | 49.55 | 49.75 | 48.25 | 50.25 |
| Low   | 46.06 | 41.75 | 38.05 | 43.62 |
| Close   | 47.75 | 48.78 | 48.00 | 46.70 |
| NYSE - US\$                                     |       |       |       |       |
| High  | 33.39 | 32.10 | 31.35 | 32.20 |
| Low   | 29.92 | 26.45 | 24.08 | 28.50 |
| Close   | 32.36 | 31.10 | 30.10 | 30.60 |
| Share volume traded (millions)                  | 110.2 | 122.3 | 105.5 | 113.2 |
| Share value traded (\$ millions weekly average) | 402.9 | 418.3 | 366.3 | 412.6 |
| Ratios  |       |       |       |       |
| Debt to Capitalization                          | 29%   | 36%   | 39%   | 39%   |
| Return on Capital Employed                      | 13.0% |       |       |       |
| Return on Common Equity                         | 17.4% |       |       |       |

<sup>\*</sup> The Company is required to translate long-term debt denominated U.S. dollars into Canadian dollars at the period-end exchange rate with any resulting adjustments recorded in the Consolidated Statement of Earnings.

# **Supplemental Financial Information** (unaudited)

For the Period Ended March 31, 2003

#### FINANCIAL STATISTICS (continued)

| THANGIAL GTATIONOG (continued)                 |    |         |    | Pro Forma |
|--|----|---------|----|-----------|
| Net Capital Investment (\$ millions)           | _  | 2003    |    | 2002      |
| Upstream                                       |    |         |    |           |
| Conventional - Canada                          | \$ | 1,062   | \$ | 834       |
| Conventional - U.S.                            |    | 210     |    | 242       |
| Syncrude                                       |    | 61      |    | 40        |
| Ecuador  |    | 110     |    | 69        |
| United Kingdom                                 |    | 24      |    | 39        |
| Other  |    | 25      |    | (4)       |
| Property Acquisitions                          |    | 23      |    | 60        |
| Dispositions                                   |    | (1,036) | _  | (38)      |
| Net Upstream                                   |    | 479     |    | 1,242     |
| Midstream & Marketing                          |    |         |    |           |
| Capital Expenditures                           |    | 54      |    | 8         |
| Dispositions                                   |    | -       | _  | -         |
| Net Midstream & Marketing                      |    | 54      |    | 8         |
| Corporate                                      |    | 18      |    | 8         |
| Corporate Acquisitions                         |    | 179     | _  | -         |
| Net Capital Investment - Continuing Operations |    | 730     | _  | 1,258     |
| Discontinued Operations                        |    | (998)   |    | 2         |
| Total Net Capital Investment                   | \$ | (268)   | \$ | 1,260     |

# Supplemental Oil and Gas Operating Statistics (unaudited)

For the Period Ended March 31, 2003

#### PRO FORMA OPERATING STATISTICS

|                                      | 2003      |         | 2002    |         |         |  |
|--------------------------------------|-----------|---------|---------|---------|---------|--|
| SALES VOLUMES                        | Q1        | Q4      | Q3      | Q2      | Q1*     |  |
| Produced Gas (MMcf/d)                |           |         |         |         |         |  |
| Canada                               | 2,331     | 2,375   | 2,129   | 2,144   | 2,348   |  |
| United States                        | 672       | 654     | 550     | 428     | 365     |  |
| United Kingdom                       | 13        | 8       | 9       | 8       | 11      |  |
|                                      | 3,016     | 3,037   | 2,688   | 2,580   | 2,724   |  |
| Oil and Natural Gas Liquids (bbls/d) |           |         |         |         |         |  |
| North America                        |           |         |         |         |         |  |
| Conventional Light and Medium Oil    | 60,246    | 62,369  | 65,345  | 66,807  | 70,914  |  |
| Conventional Heavy oil               | 90,636    | 86,019  | 80,797  | 76,233  | 68,846  |  |
| Natural Gas Liquids                  |           |         |         |         |         |  |
| Canada                               | 19,162    | 19,121  | 16,225  | 16,796  | 17,448  |  |
| United States                        | 9,751     | 11,558  | 6,702   | 7,115   | 6,427   |  |
| Total North America Conventional     | 179,795   | 179,067 | 169,069 | 166,951 | 163,635 |  |
| Syncrude                             | 20,272    | 34,261  | 36,039  | 24,295  | 31,548  |  |
| Total North America                  | 200,067   | 213,328 | 205,108 | 191,246 | 195,183 |  |
| Ecuador                              | ** 42,764 | 49,934  | 55,579  | 59,864  | 38,774  |  |
| United Kingdom                       | 10,610    | 7,786   | 9,538   | 11,966  | 12,889  |  |
| Total Oil and Natural Gas Liquids    | 253,441   | 271,048 | 270,225 | 263,076 | 246,846 |  |
|                                      |           |         |         |         |         |  |
| Total (boe/d)                        | 756,108   | 777,215 | 718,225 | 693,104 | 700,846 |  |

<sup>\*</sup> Q1 2002 volumes have been presented on a pro forma basis.

<sup>\*\*</sup> Crude oil production in Ecuador averaged 54,726 bbls/d during Q1 2003. Of this production, 8,191 bbls/d was transferred to the OCP pipeline for use by OCP in asset commissioning and 3,771 bbls/d was underlifted resulting in sales of 42,764 bbls/d.

# OPERATING STATISTICS

| OFERATING STATISTICS  | 2003            |                 | 2002            |                 |
|---|-----------------|-----------------|-----------------|-----------------|
| PER-UNIT RESULTS  | Q1              | Q4              | Q3              | Q2              |
| Produced Gas - Canada (\$/Mcf)  |                 |                 |                 |                 |
| Price, net of transportation and selling                              | 7.85            | 5.17            | 3.24            | 4.23            |
| Royalties   | 1.00            | 0.77            | 0.39            | 0.65            |
| Operating expenses  | 0.63            | 0.59            | 0.58            | 0.54            |
| Netback excluding hedge   | 6.22            | 3.81            | 2.27            | 3.04            |
| Financial Hedge   | (0.65)          | (0.08)          | 0.29            | (0.12)          |
| Netback including hedge   | 5.57            | 3.73            | 2.56            | 2.92            |
| Produced Gas - United States (C\$/Mcf)                                |                 |                 |                 |                 |
| Price, net of transportation and selling                              | 7.55            | 4.74            | 3.16            | 3.56            |
| Royalties   | 2.23            | 1.42            | 0.99            | 0.98            |
| Operating expenses  | 0.25            | 0.28            | 0.34            | 0.38            |
| Netback excluding hedge   | 5.07            | 3.04            | 1.83            | 2.20            |
| Financial Hedge Netback including hedge                               | 0.80<br>5.87    | 0.42<br>3.46    | 0.57<br>2.40    | 0.06<br>2.26    |
| Netback including nedge   | 5.07            | 3.40            | 2.40            | 2.20            |
| Conventional Light and Medium Oil (\$/bbl)                            |                 |                 |                 |                 |
| Price, net of transportation and selling                              | 41.36           | 36.36           | 36.01           | 35.35           |
| Royalties   | 5.82            | 4.81            | 4.56            | 4.36            |
| Operating expenses  | 7.68            | 7.16            | 6.58            | 7.25            |
| Netback excluding hedge   | 27.86           | 24.39           | 24.87           | 23.74           |
| Financial Hedge Netback including hedge                               | (8.83)<br>19.03 | (1.26)<br>23.13 | (0.89)<br>23.98 | (1.59)<br>22.15 |
|   | 13.00           | 20.10           | 20.00           | 22.10           |
| Conventional Heavy Oil (\$/bbl)                                       |                 |                 |                 |                 |
| Price, net of transportation and selling                              | 31.80           | 25.81           | 29.44           | 26.85           |
| Royalties   | 3.99            | 3.43            | 3.67            | 3.09            |
| Operating expenses  | 7.52            | 5.64<br>16.74   | 6.71            | 5.87            |
| Netback excluding hedge<br>Financial Hedge                            | 20.29<br>(8.83) |                 | 19.06           | 17.89           |
| Netback including hedge   | 11.46           | (1.18)<br>15.56 | (0.89)<br>18.17 | (0.76)<br>17.13 |
|   |                 | 10.00           | 10.11           | 17.10           |
| Total Conventional Oil (\$/bbl)                                       |                 |                 |                 |                 |
| Price, net of transportation and selling                              | 35.61           | 30.26           | 32.38           | 30.82           |
| Royalties   | 4.72<br>7.59    | 4.01<br>6.28    | 4.07            | 3.68            |
| Operating expenses  Netback excluding hedge                           | 23.30           | 19.97           | 6.66<br>21.65   | 6.51<br>20.63   |
| Financial Hedge   | (8.83)          | (1.22)          | (0.89)          | (1.15)          |
| Netback including hedge   | 14.47           | 18.75           | 20.76           | 19.48           |
|   |                 |                 |                 |                 |
| Natural Gas Liquids (\$/bbl) Price, net of transportation and selling | 43.73           | 36.15           | 31.18           | 29.92           |
| Royalties   | 9.21            | 5.95            | 4.62            | 4.69            |
| Netback   | 34.52           | 30.20           | 26.56           | 25.23           |
|   | 002             | 00.20           | 20.00           | 20.20           |
| Syncrude (\$/bbl)   | E4 00           | 40.00           | 40.70           | 10.51           |
| Price, net of transportation and selling                              | 51.80           | 43.23           | 43.73           | 40.51           |
| Gross overriding royalty and other revenue Royalties                  | 0.42<br>0.52    | 0.11<br>0.43    | 0.17<br>0.43    | 0.16<br>0.42    |
| Operating expenses  | 23.75           | 16.31           | 13.38           | 30.47           |
| Netback excluding hedge   | 27.95           | 26.60           | 30.09           | 9.78            |
| Financial Hedge   | (2.83)          | (0.94)          | (1.19)          | (0.42)          |
| Netback including hedge   | 25.12           | 25.66           | 28.90           | 9.36            |
|   |                 |                 |                 |                 |
| Ecuador Oil (\$/bbl)  | 42.00           | 25 20           | 22.50           | 21.67           |
| Price, net of transportation and selling Royalties                    | 43.90<br>17.12  | 35.38<br>12.29  | 33.59<br>12.51  | 31.67<br>10.76  |
| Operating expenses  | 5.63            | 6.04            | 4.60            | 5.70            |
| Netback excluding hedge   | 21.15           | 17.05           | 16.48           | 15.21           |
| Financial Hedge   |                 | -               | -               | (0.04)          |
| Netback including hedge   | 21.15           | 17.05           | 16.48           | 15.17           |
| United Kingdom Oil (\$/bbl)   |                 |                 |                 |                 |
| Price, net of transportation and selling                              | 42.53           | 37.99           | 39.30           | 37.78           |
| Operating expenses  | 4.41            | 11.10           | 5.71            | 3.12            |
| Netback   | 38.12           | 26.89           | 33.59           | 34.66           |
|   | JU. 12          | _0.00           | - 0.00          | 200             |